SEARCHING FOR A COMPLETE SOLUTION

THE CHALLENGE

This medical malpractice and personal injury law office was in search of a new phone system that would fit their needs. The initial need for a technology support relationship developed into a work station and network development discussion, in addition to transitioning the company to become more mobile-friendly. The firm recently decided to expand operations, and needed help preparing the infrastructure of the new building.

> "I find that the people at Honcoop Technology Services are honest, have integrity and when someone tells me what they are going to do, it's a good product and outcome. HTS is interested in our business and very attentive to our needs. They treat us like we're their only client."
>
> -Business Manager

MEDICAL MALPRACTICE LAW

+ **Client Profile**
  Small, locally owned medical malpractice and personal injury law office. The company has been a client of HTS since January 2013.

+ **Business Objectives**
  Support relationship; work station **upgrades**; new **phone system**; network development; **mobility** needs; **infrastructure** design and implementation.

+ **Solution**
  HTS provided a **proactive search** for a solution that incorporated the current needs of the office while anticipating the future needs of the office, ultimately resulting in **savings**; a **comprehensive solution** was implemented.

+ **Results**
  Industry-standard equipment; **scalability** and searchability; the network is more **efficient**; provided a solution that incorporated mobility.

ABOUT HONCOOP TECHNOLOGY

Since 2008, Honcoop Technology Services has provided a different approach to IT services; one in which the client comes first, and the service provided is a solution rather than a temporary fix. Specializing in strategic consulting, HTS' business model is based on service and quality, rather than sales.

We promise to focus on the needs of our clients in the most ethical way possible. We ensure that our clients have the systems and software to provide the desired level of functionality, while reducing overall costs. We believe wholeheartedly in providing the most transparent transactions possible, so that our clients know at all times our motivations and actions. Finally, we promise to treat our clients as we would like to be treated – even going so far as writing off service work that does not have value to our clients.

Honcoop Technology Services has clients in Montana, Wyoming, Arizona, Alaska, North Dakota and South Dakota.

CONTACT US

(406) 272-1282

www.honcooptechnology.com

or visit us on Facebook or LinkedIn

5214 Laurel Road, Billings, MT 59101

THE SOLUTION

This law office sought out a company to help with their phone needs, but soon realized the need for help in other areas. After researching one other firm, they were introduced to Honcoop through word of mouth. The company liked the fact that HTS was knowledgeable and timely. Since the firm is highly dependent on technical access, they needed an IT company that would attend to their needs quickly and sufficiently.

THE RESULTS

The scope of the office's needs has changed over the years. Initially, HTS researched and implemented a new phone system (IP-based). As the office grew, HTS provided new work stations and laptops, helped the partners become more mobile, enabled a searchable database that increased efficiency, and has helped the client to establish security measures to protect attorney-client privileges and confidentiality. Currently, HTS is assisting the office in the transition to a new building; establishing a comprehensive infrastructure solution from the very beginning stages of construction.